

# Export Factoring

You want to grow your export business with confidence.

## The Solution.

Export Factoring.

What does it mean **for your** business?  
An immediate injection of cash into the business and an ongoing supply of working capital.

A source of funding, which grows in line with your export sales.

We can save you valuable management time by chasing and collecting outstanding invoice payment from your overseas customers.

## How does it work?

Export sales invoices and credit notes are sent to the Financier.

The Financier will then turn up to 80% of the value of those unpaid invoices into cash within 24 hours. Funding is provided against both your overseas and domestic invoices.

The remaining 20%, less a small service fee, will be paid once your customers pay.

Working with you, we decide whether to use the services of our in-house multilingual team or to use the services of our overseas network of companies.

They will prepare and send out statements and telephone your overseas customers, always communicating with them in their language. We will collect payments for you, and maintain professional and detailed accounts of your transactions.

You remain in control by working with a dedicated team of people who ensure your customers are as happy to deal with us as they are with you.

We also give you 24-hour Internet access to your customers' accounts so you can keep track of payments received and the amount of funding available to you. We can help you smooth out the problem of fluctuating exchange rates by offering multi-currency facilities, overseas bank accounts for fast, low cost receipt of payments, and foreign exchange and forward currency dealings for protection against exchange losses.

We can help you trade more confidently by using our experience in dealing with the different time zones, legal systems and cultures of countries all over the world.

Also credit protection of up to 100% can be offered if required.

## What does it cost?

Our services are tailored to your business so the fees will depend upon your specific needs.

There are two types of fee. The first is the cost of the money you use, which is extremely competitive when compared with other forms of finance. The second is a service fee.

## What to do next.

If you would like to find out more about our export finance solutions, then call us today on **01246 241002**.

You'll be able to talk to an experienced member of our team who will answer your questions and explain in more detail how we can provide a flexible solution for your business.